

2019 IN REVIEW

Nashville Post Office Credit Union continues to be an extremely strong and financially sound institution with our capital ratio now exceeding 20%. This amount is more than three times the federally mandated minimum and ranks us as one of the most financially sound credit unions in Tennessee.

As of December 31, 2019, the credit union's assets were \$64,443,749.38. Outstanding loan balances were \$23,812,039.30 at the end of 2019 which was an increase over the previous year. We expect loan balances to continue to increase due to continued demand and expected increases in membership and borrowers.

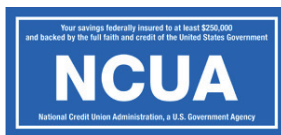
We continue to receive positive reviews from our state regulators during 2019. The Tennessee Department of Financial Institutions reviews our financial data on a quarterly basis. We engaged outside auditors to review the credit unions financial statements and operations to ensure compliance with all federal and state regulations. We also continued our external cyber security reviews on the credit unions data systems and security operations to ensure that we are protecting members' data at the highest level. All examinations, audits and reviews resulted in good reports to the Board of Directors.

The credit union continues to strive towards offering our members top level customer service as well as convenient and reliable financial services and products. We offer a long list of financial products and services, including our NPOCU Mobile App, electronic document signature for loans, internet home banking, Visa debit and credit cards, and mobile check deposit. As many financial institutions move towards having fewer employees in their branches, we take pride in offering our members continued service with employees available to serve you face to face in all departments at the branch.

We continued our partnership with Trustage insurance to offer members many different types of insurance products, such as Life, Home, Auto, and AD&D. Members that use our Mobile Banking or Virtual Branch Banking now have access to the Credit Sense financial tool which provides you access to your credit report, credit score, monitoring alerts and much more. Many members have taken advantage of our home equity loans, with our great rates and free appraisals. Don't forget, not only Postal employees are eligible for membership but family members are too.

Looking ahead to 2020, we will continue to look at enhancing our existing products and services. A major project that will be available soon is the ability to offer instant issue debit cards in the branch. This will allow a new member to open an account and have the ability to leave with an active debit card. It will also provide existing debit card members the ability to replace a lost or stolen card immediately.

The credit union will continue to offer quality financial services and products at an excellent value to members in 2020. It will be our goal to become each member's primary financial institution. We constantly review all our products and services to ensure that we are offering the best financial solutions available. The Board of Directors and staff would like to thank you for your continued support and we look forward to meeting your financial needs in 2020.



*"Serving
Our Members
Since 1925"*



NASHVILLE
Post Office Credit Union

Statement of Condition
December 31, 2018 & 2019

STATEMENT OF CONDITION

DECEMBER 31, 2018 & 2019

ASSETS	DECEMBER 31, 2018	DECEMBER 31, 2019
Loans	23,690,797.27	23,812,039.30
Allowance for Loan Loss	-256,603.53	-191,867.32
Cash on Hand and in Banks	460,133.39	388,550.28
Investments	35,855,175.92	35,146,130.92
Furniture & Fixtures	32,949.11	76,319.06
Land & Building	2,719,966.53	2,682,763.53
Other Assets	2,573,478.12	2,529,813.61
TOTAL	<u>\$65,075,896.81</u>	<u>64,443,749.38</u>
LIABILITIES		
Notes and Interest Payable	-	-
Accounts Payable	607,617.69	672,876.27
Dividends Payable	-	-
Share, Christmas Club, Vacation & Escrow	27,878,737.31	29,445,495.32
IRA's	4,737,066.24	4,030,311.47
Members' Certificate of Deposit	18,185,240.11	16,130,418.23
Statutory Reserves	1,679,137.86	1,679,137.86
Undivided Earnings	11,581,713.58	11,682,903.16
Other Liabilities	1,249,174.28	1,529,207.63
Allowance for Investment/ Pension	-842,790.26	-726,600.56
TOTAL	<u>\$65,075,896.81</u>	<u>64,443,749.38</u>

CHANGES IN VARIOUS ACCOUNTS AND OTHER STATISTICAL INFORMATION DECEMBER 31, 2018 AND 2019

ACCOUNTS	2018	2019	CHANGE	%
Assets	65,075,896.81	64,443,749.38	(\$632,147.43)	-1%
Loans	23,690,797.27	23,812,039.30	\$121,242.03	1%
Investments	35,855,175.92	35,146,130.92	(\$709,045.00)	-2%
Share & Other Accounts	27,878,737.31	29,445,495.32	\$1,566,758.01	6%
IRA's	4,737,066.24	4,030,311.47	(\$706,754.77)	-15%
Members C.D.'s	18,185,240.11	16,130,418.23	(\$2,054,821.88)	-11%
Undivided Earnings	11,581,713.58	11,682,903.16	\$101,189.58	1%
Gross Income	2,558,272.65	2,657,260.84	\$98,988.19	4%
Expenses	2,267,279.62	2,556,071.26	\$288,791.64	13%
Net Income	290,993.03	101,189.58	(\$189,803.45)	-65%
Number of Members	4,434	4,278	-156	-4%
Number of Loans	2,477	2,537	60	2%